

PROXIM company was established in 1992. From the very beginning of its operation it has been dealing in distribution of building materials. PROXIM is one of the main importers and distributors of fiberglass mesh which is mainly used in complex external wall insulation systems. To meet our customers' demand for highest quality products, in the beginning of 2012 we started the production of the above-mentioned items in our own production plant located in Lublin.

Due to development of our company and more and more increasing needs within management of key business processes, we decided to deploy a complex system of ERP class delivered by Comarch company.

Currently, Comarch ERP XL system handles in PROXIM company such areas of activity as: orders, sales, production, accounting, HR & payroll as well as analyses and reporting.

The main reason behind our choice of Comarch ERP XL system were mobile applications from Comarch ERP Mobile package.

Access to full history of transactions with our customer is what we appreciate, above all, in the mobile application for our sales representatives. When taking receipt of a new order, we may check simply the quantity and price at which a given product was sold the last time to a Client we were talking to. What is more, we may copy information from one historical item or entire order to a cart and then modify it.

In Comarch ERP XL system, we determine a discounting policy, which finally is uploaded to Comarch ERP Mobile. A very important advantage of the application is the speed and ergonomics of work.

Our cooperation with Comarch S.A company already in the stage of designing the application, which involved sharing our previous experience, has contributed to receiving a tool owing to which we keep strengthening our market position.

Based on our very positive experience in cooperation with Comarch S.A. company, we may recommend with complete conviction the chosen Comarch ERP XL as well as Comarch ERP Mobile and Comarch ERP XL Business Intelligence solutions integrated with it.

Jour Place

Daniel Plewka General Manager

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