

Up's Sp. z o.o. ul. Skoroszewska 18/108 02-495 Warszawa NIP: 522 300 73 49

## Reference letter

Up'S Sp. z o.o. is the owner of clothing boutiques chain under brand Imperial Store Polska. Stores are located in prestigious shopping malls in Poland such as: Blue Sky in Warsaw, Focus in Bydgoszcz and Manufaktura in Lodz. The company offers also online shopping in its Internet store <a href="https://www.imperialstore.pl">www.imperialstore.pl</a>.

As our company was growing, we started searching for a system that would streamline managing the chain of stores and would enable efficient processing of sales in the online channel. We chose cutting-edge system Comarch Retail manufactured by Comarch SA. The main asset which had impact on our choice is the completeness of solution. We are using Comarch Retail Headquarters in the company's Headquarters, Comarch Retail POS and Comarch Retail Backoffice in the stores and our online store is also based on Comarch solution – Comarch ERP eShop.

Advantages of the solution include full integration of all systems and possibility of managing all sales channels from one central system. Additional benefit is that Comarch Retail POS system may operate without permanent Internet connection with the Headquarters. Data synchronization mechanisms work smoothly and owing to that, the Headquarters is provided almost on on-going basis with information about sales, stock levels in all its stores, and orders from the online store appear in the system immediately.

The entire system is designed in modern architecture and is configured in an easy manner, owing to which our Partner – Pomorska Grupa Informatyczna can adjust it to our specific needs.

We recommend Comarch Retail system along with Comarch ERP eShop as a tool which facilitates running a business and allows building competitive advantage.

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